

Joining Hands to Advance and Empowering the Future | Singhai Collaborates with CMA Ships to Build a High-Quality Crew Development Ecosystem



Recently, Mr. Francois LERAY, Deputy Vice President Crewing at CMA Ships, Ms. Anna KOSSAK, Managing Director at CMA Ships Singapore, and Mr. Sanjev KANNAN, Company Training Manager at CMA CGM, made a special trip to Shanghai for a four-day in-depth visit and exchange. This visit underscores CMA's high regard for the Chinese shipping market and its seafaring workforce, while also injecting strong confidence and momentum into partners, including Singhai Marine. As a long-trusted crew management partner of CMA Ships, Singhai was deeply honored to be invited to participate in this event and held a special seminar with CMA's management team on the future development planning for Chinese seafarers.



On November 19th, Mr. Francois LERAY, Ms. Anna KOSSAK, and Mr. Sanjev KANNAN visited Singhai Marine's Shanghai headquarters. Accompanied by Singhai's Chairman, Mr. Terence Zhao, and members of the management team, they toured the office environment and gained a detailed understanding of the company's development history, corporate culture, and innovative management systems. The two sides engaged in a cordial exchange in a harmonious atmosphere, with the CMA senior management team speaking highly of Singhai's professional team ethos and standardized operations.



Following the tour, the CMA senior management team held in-depth discussions with representatives from Singhai's management. Participants included Singhai Chairman Mr. Terence Zhao, Shanghai Singhai General Manager Captain Luo Cheng, Singhai Deputy General Manager Ms. Zhu Peipei, Singhai Training Director Mr. Mike Kee, and Shanghai Singhai Training Center General Manager Captain Wu Wen.



During the meeting, both parties engaged in detailed discussions on the current status of Chinese crew deployment, the reserve of high-quality talent, future objectives for Chinese seafarer development, and related plans. Singhai has a relatively mature system in areas such as targeted recruitment, systematic training, and career development planning. Through these systems, Singhai has continuously supplied and cultivated many excellent seafarers who meet first-class international standards for the CMA fleet.



That afternoon, Singhai was also invited to participate in a General Briefing event hosted by CMA, centered on the theme "Listening to Crew Voices, Building Better Ships Together." Alongside 60 crew representatives from across China, they listened firsthand to strategic sharing from CMA Ships' senior management team. Through interactive sessions, they gained a deep understanding of the crew's practical needs and valuable suggestions. The senior management team provided clear responses to specific questions raised by the crew. For requests requiring further investigation and implementation, they outlined follow-up directions, conveying to the crew the company's firm stance on valuing seafarers' rights and interests and continuously optimizing service guarantees. The open and transparent communication helped build consensus, laying a solid foundation for efficiently resolving related issues in the future.



CMA Ships senior team's visit to Shanghai has given us a profound sense of their high level of attention to the Chinese market, Chinese seafarers, and their partners. Moving forward, Singhai will continue to actively play its role as a bridge between seafarers and shipowners. Through high-standard professional services, we aim to achieve mutual trust and a win-win situation for shipowners, seafarers, and Singhai.