

**Caring for Seafarers, Bringing Warmth to the Central Plains: Reflections on Singhai's 20th Anniversary**

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As Singhai approaches its 20th anniversary, I find myself reflecting on my journey. In 2013, I arrived in Shanghai from a small village in Henan – 12 transformative years that represent a significant chapter of my career life.

Looking back now at my young self when I first joined Singhai and seeing the backbone I've become for the company today, I've cherished countless formative "firsts": the exhilaration of filling an exceptionally challenging position; the nervous yet enlightening experience of resolving a problem for crew; the hard-won triumph after persistent client development efforts; and the adrenaline-fueled nights collaborating with teammates on critical projects, fueled by boundless energy.

I vividly recall accompanying Singhai Chairman Mr. Zhao on client visits. Hearing clients express "exceptional satisfaction" with both Singhai and my work always filled me with pride. These consistent accolades paved the way for my promotions. Calling my family from the company dormitory to share the good news, I could hear their profound pride through the phone.



Over these 12 years, my growth has been inseparable from Singhai's evolution. We've journeyed from a modest vessel to an industry leader in crew dispatching. Having witnessed this firsthand, I know our success stems not only from outstanding service but from genuine client trust and our unwavering commitment to every seafarer.

As a long-serving member at Singhai, I now bear responsibility for Singhai's continued growth. My mission remains clear: to serve our crew diligently and discover exceptional talent, building bridges to the blue horizon for all who sail.



On March 4, 2022, our Zhengzhou Representative Office was established, marking a pivotal milestone. I would like to extend my deep gratitude to Mr. Zhao and Singhai management team for their trust. The launch of Zhengzhou Office signifies a concrete advancement by Singhai into Henan, a key seafarer hub, establishing a crucial benchmark for enhancing our proximity and service delivery to Henan's maritime workforce.

Henan, being a province with a vast population, has historically served as a crucial breeding ground for maritime professionals. Despite their exceptional technical competence, seafarers from Henan frequently experience isolation, stemming from insufficient platforms for interaction. Our Zhengzhou office addresses this need. Since inception, we've hosted multiple gatherings for Henan crews and families, including the 2024 Henan Senior Officers' Management Conference and 2025 World Seafarer Day event, where our crew converged in Zhengzhou to exchange

navigational experiences and tales from the sea. This profound connection, rooted in shared heritage, forms our most valued bond.



Having navigated twenty years of relentless effort and achievement, one principle remains etched in my mind: Seafarers constitute the very foundation upon which Singhai is built. In my role as a core business leader, I consistently emphasize to my team: "Our responsibility transcends merely assigning crew to ships. It is imperative that every seafarer senses—regardless of the longitude they traverse—that Singhai is always their safe and warm port."

On this special occasion of Singhai's 20th anniversary, I particularly want to say to all Singhai seafarers: You chart your life's course upon the waves, while we stand guard for your dreams ashore. The resilience forged between land and sea will surely empower you to shine brightly on the world's shipping lanes.

Moving forward, Singhai will continue to deepen its commitment to seafarer services, enabling more outstanding maritime talent to venture into the deep blue.

Finally, I extend my heartfelt wishes to the Singhai Group: From the vibrant energy of twenty years to sailing far beyond forty, may your journey be relentless, your horizons boundless, and your harvest abundant!

