

SINGHAI SNAPSHOTS

Volume II Issue 1
10 MARCH 2017

Quick News update for the Employees and friends of SINGHAI MARINE SERVICES.



CONTENTS:

FROM THE EDITOR 3

CAPITAL LINK FORUM 4

MESSAGE FROM THE TRAINING DIRECTOR 7

The 3rd SENIOR OFFICERS MANAGEMENT CONFERENCE – Jan 2017 8

Starting the year on the right note with METP 2017 9

Strategic Partnership Alliance signed with (ALAM) 10

The Beginning of a New Era – Training Collaboration in Myanmar 11

Taking training to the next higher level – CAPT STANLEY SIAW, AET 12

Wellness at sea..... 13

FROM HIND SIGHTS 14

Editor note: This is an in-house private publication. It is not meant for sale. All views and opinion expressed in the article/s are solely the private views of the writer/s.

From the Editor:

Our dear colleagues and friends of Singhai Marine Services. You would have noticed a refresh change in the outlook of the latest SNAPSHOTS Volume 2 issues.

In January 2017, we have embarked on a quick survey with colleagues and friends on the last year's publication series and we received many accolades as well as feedback for improvements.

CHANGE IS A CONSTANT.

For this new layout and in the first page, I have chosen an ominous photo of a rising sun with a vessel in the forefront. As a season seafarer myself, I am somewhat a superstitious type. A good omen (also called portent or presage) is a phenomenon that is believed to foretell the future, often signifying the advent of change.

In this feature, we highlight the importance of making the best of our present time to prepare for the future. Yes, you guessed it correctly. Preparation is the key to success and training (quality ones) would indeed propel you into the future with a straight homerun.

The future of shipping is beginning to see some light of hope. Singhai Marine Services has tied up in partnership with CAPITAL LINK – a world renowned finance forum to organise one of the most important forum in shipping finance in Shanghai on 5 May 2017 at the Grand Kempinski Hotel. Do take the opportunity to attend this informative conference that will help you make great decision in charting your company financial future!

We encourage your contributions of photos and articles for share in subsequent issues..

Happy Reading.

Johnny

CAPITAL LINK FORUMS - LIMASSOL / ATHENS 2017



(Our Group MD Terence and Director Wu in a photo moment with the Cyprus Minister for Transport and Communications and Works, Mr Marios Demetriades (front row, second from left), the Chairman of Columbia Shipmanagement, Mr Heinrich Schoeller (top row, third from left), President of Shanghai Shipping Exchange, Mr Zhang Ye (front row, third from left), dignitaries and delegates in their visit to CSM Head Office in Limassol)

In early February 2017 and in the midst of the Chinese New Year Celebrations, our GMD, Terence Zhao and Director Xiao Ling had a hectic schedule in Europe participating in the CAPITAL LINK Shipping forums.

Capital Link's Shipping Forums are well-known for their high quality and effectiveness. They are unique networking events attended by a large and high caliber audience of shipping industry executives, such as owners, commercial and investment bankers, investors, analysts, media, and a wide range of other industry participants.

The Forums featured major international speakers and delegates and local leaders in an exchange of ideas on critical industry topics. They discussed the developments and trends in the major shipping, financial and capital markets as well as issues pertaining to geopolitical and regulatory developments, technical and commercial fleet management.

Said Xiao Ling, " I am impressed with the organisation of these events and the attendance of the stakeholders. We met some very nice personalities and made good acquaintances too."



FLYING HIGH THE CHINESE FLAG – YOUR CREWING PARTNER IN CHINA

Presenting in the world renowned Capital Link Forum for the second time, GMD Terence Zhao, highlighted in the panel discussion on crewing and that, China has been supplying more than 130 thousand seafarers to foreign flagged ships and the number is increasing year by year. As per BIMCO manpower report 2015, China has the largest number of officers in the world. The English proficiency of Chinese seafarers has improved dramatically over the years to meet international requirement. With the full implementation of STCW 2010 and the ratification of MLC 2006, China is definitely a good resource for human capital for the shipping industry.

Singhai Marine Services is a leading manning company in China and has invested a lot in the quality training and with the clear objective of producing the finest Chinese seafarers to meet the true international seafaring standard for her clients.



 **2nd Annual Capital Link
International Shipping Forum
China**
Friday, May 5, 2017
Grand Kempinski Hotel Shanghai, China



Log in to : <http://forums.capitallink.com/shipping/2017china/>

This year's Capital Link China Shipping Forum will seek to examine how Chinese ship-owners and leasing firms can navigate these turbulent waters by highlighting danger marks in global financing, capital markets development and alternative financing, and suggesting possible safe passages and harbours through joint venture opportunities with global investors and global maritime industry players, business re-structuring models and optimize ship management during difficult market conditions.

This event will bring together a host of shipping luminaries of major shipping companies representatives, including dignitaries, to share and discuss the present shipping conundrum, find amiable resolutions and to chart the future of shipping for your companies.

We highly encourage you, the shipping executives, the shipowners, the stakeholders to participate in this coming event. Invitations and trailers will be sent out soon.



(GMD Terence Zhao with Nicolas Bornozi, President Capital Link, Inc)

Message from the Training Director:

QUALITY TRAINING – THE “KEE” TO SUCCESS



Mike KEE is a name synonymous with lively presentations and quality training in the South East Asia maritime training and IMO circles. He is the Executive Director of SNIMI (Singapore Nantong International Maritime Institute), as well as the Training Director of Singhai Marine Services.

In this feature, we focus on the tremendous efforts put in by our Training Department to train the Officers and Crew before embarkation.

Day in and day out; from the break of day till the dusk of dawn, trainees are filing in and out of the classrooms, the simulators and the practical sessions to get themselves prepared for their deployment onboard.

“We know that it is hard work, to get the trainees motivated and so the more we have to encourage the instructors to be at their peak to deliver their best in training”, said Mike Kee, the Director of Training, Singhai Marine Services. And continued, “But this is an honoured obligation to prepare quality seafarers for our clients. At the end of the day, it is a satisfying job to see committed seafarers, happy and raring to go onboard.”

“The most important thing is that we all do this task well, with a team of great instructors who never complain that work is too much nor time is too little for our trainees.”

Well said Mike ! All the best to the training team !

The Third SENIOR OFFICERS MANAGEMENT CONFERENCE – January 2017

Singhai Marine Services has once again successfully organized and conducted the 3rd Senior Officers Management Conference (SMOC) in Shanghai from 10 to 12 Jan 2017 for 40 Senior Officers serving with various international shipping companies, as our sincere efforts and commitment to strengthen the core competencies of our clients' Chinese senior officers.

Representatives from China LNG Shipping (International), AET, Ocean Tankers, Nathalin Group, Akademi Laut Malaysia (ALAM) and Shanghai MSA shared a wide range of areas of interest in the shipping industry in the highly interactive conference.

Also one of the key highlights of the event was the sharing of the leadership and management skills by one of the China's most sought after Management Guru, Mr. Meng Zhi Qiang. Mr. Meng shared with the participants on how to effectively lead and manage their teams to achieve optimal performance and achieve desired results. It was an unforgettable moment, for most, to be able to communicate with Mr Meng in person, as most of us only see him on prime time TV and prestigious management conferences.

Given the very encouraging feedback from the shipping company representatives and senior officers who participated at this SOMC, Singhai Marine Services is on high key to organize more of such events to benefit more Chinese senior officers. We are fully committed to strengthen the core competencies of the Chinese seafarers managed by us making them the true professional seafarers for our clients.



(Article Contributed by Mr Mike Kee)

Starting the year on the right note with METP 2017

The Singhai Maritime Enhancement Training Programme (METP) for 158 fresh and energetic Chinese cadets was started immediately after the Spring festival 2017. METP comprehensively covers essential components that cadets should be competent with to increase their chance of being successfully selected by international shipping companies and shorten the adjustment period to their new working environment on board ship.

Some of the essential learning modules of METP for cadets include improving cadets' English language skills, reinforcing positive attitudes and disciplines, understanding the practical application of various international legislatives and regulations, enhancing safety awareness, understanding and practical application of leadership and management skills for effective management of cross-cultural issues, enhancing team working skills, managing stress and time effectively and communication skills. Besides professional training, sport activities such as morning exercises, basketball and football competitions were arranged to encourage our cadets to stay healthy and develop camaraderie. All our cadets are highly motivated and ready for their first sailing at sea.



Ships ahoy ! Here we come..

(Article Contributed by Mr Mike Kee)

Strategic Partnership Alliance signed with Malaysia Maritime Academy (ALAM)

Singhai Marine Services established a Strategic Partnership with Malaysian Maritime Academy (ALAM) through the signing of a MoU on 5 Jan 2017 by Mr. David Fredrick, the Chief Executive of ALAM and Mr. Terence Zhao, Group Managing Director of Singhai Marine Services.

The MOU reflects the will and desire of both organizations to synergize each other's strengths to establish and expand maritime education and training related initiatives in China and in Malaysia. Both Singhai Marine Services and ALAM will work towards operationalizing a whole spectrum of collaborations in maritime related training, research and consultancy in China and Malaysia to achieve a win-win outcome for the maritime industry. With this strategic partnership, we are confident that both Singhai Marine Services and ALAM will enhance their significant roles in enlarging the pool of cadets and officers who can serve effectively in international fleets.



(Article Contributed by Mr Mike Kee)

The Beginning of a New Era – Training Collaboration in Myanmar



It has been fortuitous that Singhai Marine Services (Yangon) is established to recruit qualified Myanmar seafarers to meet the human capital needs of the international shipping companies.

Built on the strong foundational belief that manning and training are complementary, Singhai Marine Services collaborated with a distinguished training partner, Myanmar Excellent Stars - Maritime Training Centre (MES), a renowned maritime training centre approved by

the Ministry of Transport and Communications, Myanmar, through the signing of a Memorandum of Understanding (MOU) on 7 Mar 2017.

Said Mike Kee, “This MOU cements our mutual desire to provide enhancement training for Myanmar seafarers and demonstrate the faith we have that this training will ensure Myanmar seafarers meet the high standard demanded by the international shipping companies.”

Principal of MES, Capt Min Min Tun said that, “We are pleased to have sign this collaboration which brings along with it a wide range of expertise in training knowledge, skills, development and market reach regionally and internationally.” Vice Principal, Capt Paing Soe Aung quipped, “Our training centre aim is to develop and upgrade the skills sets and knowledge of all Myanmar seafarers going through our training centre. With this arrangement, we can have access to other maritime institute’s expertise in training methods and approaches. MES want to upskill our seafarers by increasing their chances of employability and be readily accepted on par at the international stage.”

The partnership includes a collaboration between Singhai Marine Services and MES in the joint conduct of the SEACARE Quality Ratings training (SQRT) programme in Yangon. This flagship programme will train and provide quality Myanmar ratings for international shipping companies, especially those with Collective Bargaining Agreement (CBA) with Singapore Organization of Seamen (SOS). We look forward to the full support of CBA companies and are more than willing to work side-by-side with them to supplement quality Myanmar ratings to their fleets.

Said Capt Kyaw Kyaw Lwin, Executive Director of Singhai Marine Services (Yangon), “We hope to invite seafarers who have good attitudes towards work to come train with us. This training is fully sponsored, including meals and uniform. At the end of the training, we believe you will be better prepared for employment.”

Taking training to the next higher level – CAPTAIN STANLEY SIAW, AET Shipmanagement (Singapore) Pte Ltd Senior Manager, Learning and Development (L&D)

At the sidelines of a training seminar organized by SEAGULL Singapore held recently at the AMARA Hotel, our Editorial team managed to catch up with one of the strongest advocate of quality training and posed him the following questions:

What are your views CBT training in your fleet?

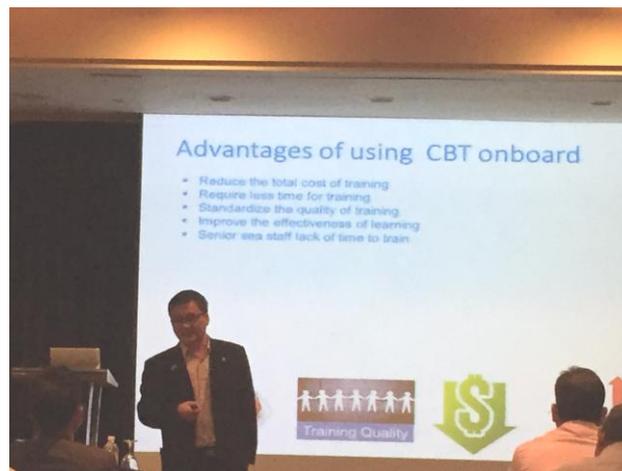
Many companies' vessels have CBTs as their main approach to meet regulated training requirements. The main reasons are in their inherent advantages. Top on the list is that it reduces time and money. In many ways, it standardizes the quality of training, improve the effectiveness and training materials are available around the clock. It can be easily monitored by the shore training department too.

How can CBTs be made more effective?

For CBTs to be more efficacious, the contents must be appropriate and the training meets the trainees' needs and in the correct frequency / interval. There are new technology in the training domains soon; such as 3D imaging, interactive software and mobile applications. These may be costly and may meet only one part of the training regime. Practical and classroom training sessions should still be provided to reinforce a complete training approach. It is only through classroom interaction that transfer of training can be better evaluated.

How does one effectively assess the crews after training?

By seeing that the candidate can demonstrate the task to the evaluator is the main criteria that he fully understood and can perform. I would prefer to see candidate in person, that he performs the task confidently rather than to trust all to academic results. At the end of the day, a well-trained seafarer is our asset onboard.



Thank you Capt Stanley for the comments

Wellness At Sea - Fatigue and You.



Recently some of you may be wondering if we are now getting soft when the subject of wellness at sea is being raised for the well-being of the seafarers.

Well the fact is Captains and Chief Engineers, too suffer from fatigue and stress more than their crews; fatigue can result in long term physical and mental health issues; motivation decreases over the length of the voyage; and night watch-keepers

get significantly less total sleep than others on board, according to the latest research on seafarer fatigue.

These were just some of the key findings from Project MARTHA - the international research study into short term sleepiness and long term fatigue of seafarers.

Why should we be concern when our seafarers are fatigued?

The answer is a really a simple – Safety at Sea!

But how are we able to identify who's fatigued and who needs to stay awake?

In some good companies, they adopt a check system to ensure that these regulations are being adhered to strictly by all seafarers at all times without any operational or commercial pressures, perceived or otherwise from all shore-based stakeholders.

Some of the recommended measures included:

- a. Deliberations with Charterers and Owners to ensure that the ship complies with work rest hour requirements.
- b. Have supporting shipboard staff to plan work (schedules) so that there is an equal distribution of workload.
- c. Crewing departments to provide extra manpower when needed.

DO TAKE CARE OF YOUR HEALTH AT SEA. HAVE STIPULATED RESTS!

From Hind Sights:

I hope you do like this new outlay as it contains more informative news. Pleased to hear your valued feedback for fine tuning or improvements too.

<p>Give Us Your Feedback on our Newsletter and how we can make it better for you.</p> <p>Have your Say.....</p> <p>If you do have any issue that you like to be highlighted for the benefit of the seafarers, please do let us know.</p> <p>Write to us at:</p> <p>johnnysim@singhai.com</p> <p>Editorial Board: Johnny Sim – Editor</p> <p>Contributors: Wu Xiao Ling, Zhu Pei Pei, Steven Shi, Mike Kee, Angela Liu, Li Shuang</p> <p>Advisor: Terence Zhao / Victor Lim / Lim Poh Whee</p>	<p>SINGHAI MARINE SERVICES No 151 Chin Swee Road, #10 – 03/05, Manhattan House. S 169876</p> <p>+65 6586 0818 +65 6235 8559</p> <p>Striving Ahead, Together with You</p> <p>Find us on the Web: www.singhai.com</p> 
--	--

Humour:

